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Business School Resume

Name Surname

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EDUCATION

2007 – 2011 The University of Tokyo, Japan

Bachelor of Economics

BUSINESS EXPERIENCE

Japan International Cooperation Agency (JICA)

Bilateral ODA implementing agency that provides financial/technical assistance to developing countries.

2017 - 2020 Representative, Indonesia Office, Indonesia

- Managed a \$2.3B ongoing ODA loan pipeline project for power plants, transmission lines and irrigation facilities by facilitating procurement and contract management with the Indonesian government, including contract negotiation and transactions with private contracting companies.
- Led a professional team to undertake a study to develop the Indonesian government's funding strategy for a national medium-term development plan (2020-2024) requested by the Minister of National Development Planning.
- Supervised a Technical Assistance Project (35 team members) to create a workable geothermal tariff determination mechanism and risk reduction system to support exploration drilling.
- Formulated and supervised JICA's first Public-Private Partnerships Transaction Advisory Services for developing a bankable Waste to Energy Project in West Java province.

2015 - 2017 Infrastructure Project Officer, Middle East Division 1 (Egypt), Tokyo

- Formulated a new ODA loan project for thermal power plant rehabilitation (\$370M) during one of JICA's fastest preparation periods.
- Managed an ODA loan project to construct Cairo Metro Line 4 and support the project through tough negotiations between the Egyptian government, the Japanese government and private contracting companies.
- Supervised and mentored new employees regarding all aspects of their work.

Mitsubishi Corporation (MC)

Japan's largest general trading and investment company with offices in approximately 90 countries.

2014 - 2015 Deputy Manager, Metals Department, Headquarters for the Middle East & Central Asia, Dubai

- Created MC's first precious metal recovery business, which utilized Saudi petrochemical spent catalysts and refined them through the manufacturing of Japanese precious metals.
- Organized executive vice presidential business trips to the Middle East and hosted an MC Metals Group Meeting that included more than 50 senior management members from all MC branches in the Middle East, Europe and Africa.

2011 - 2014 Silver trader, Precious Metals Department, Tokyo

- Achieved MC's record annual gross profit (above 3million USD) in the silver trading business by expanding trading volume with existing customers with good demand/supply expectations through better communications and by bringing on new customers in Taiwan and China.
- Analysed precious metal market trends and compiled market reports for customers worldwide.

ADDITIONAL INFORMATION

- Participated in a summer internship (six weeks) at an entrepreneurship NGO in the Philippines (2010).
- Organized backpacking trips to Africa, Europe, Central Asia, South East Asia, Central America and North America and travelled around more than 50 countries.

Languages: English (fluent), Japanese (native), French (basic)

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